
































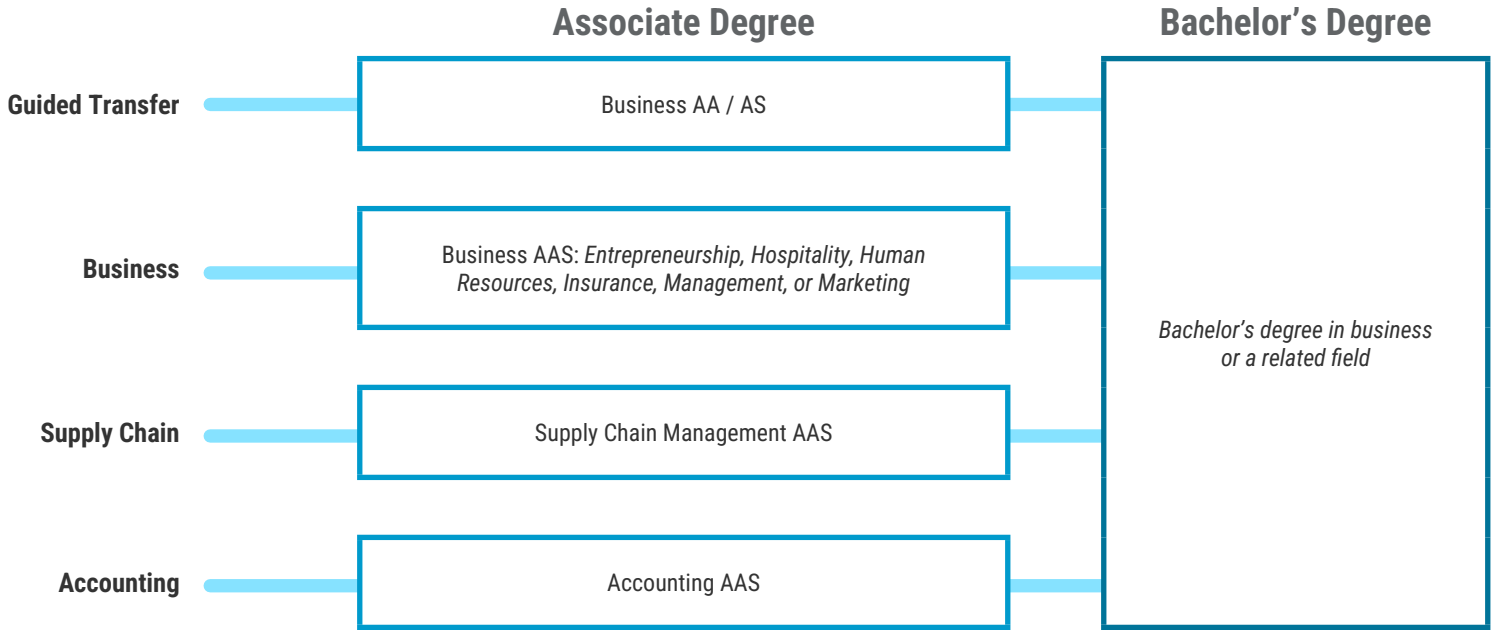
Model Programs of Study in Finance and Business Services

Recommended Courses

	GRADES 9–10 Orientation	GRADES 10–12 Skill Development	GRADE 12 Capstone	 1ST YEAR* Postsecondary
Business, Finance, & Accounting	Intro to Business 	<i>Choose 1:</i> <ul style="list-style-type: none"> • Entrepreneurship  • Intro to Accounting  	Financial Accounting 	Ethics  Managerial Accounting 
Management & Marketing	Computer Applications for Business 		<i>Choose 1:</i> <ul style="list-style-type: none"> • Intro to Management  • Intro to Marketing  • Business Law  	Ethics  Financial Accounting 
Work-Based Learning	Career Exploration (2)	<i>Choose 1: Career Development Experience or Youth Apprenticeship</i>		
	<i>Team-Based Challenge (2); may be offered through <u>Career and Technical Student Organizations</u></i>			
Math for Business, Finance, & Accounting	<i>Math sequence: highest-level course possible</i>	<i>Math sequence: highest-level course possible</i>	<i>Choose 1:</i> <ul style="list-style-type: none"> • College Algebra  • Calculus  • Statistics  	<i>Choose 1:</i> <ul style="list-style-type: none"> • Calculus*  • Statistics* 
Math for Management & Marketing			<i>Choose 1:</i> <ul style="list-style-type: none"> • <i>Math sequence: highest-level course possible</i> • Transitional Math 	<i>Choose 1:</i> <ul style="list-style-type: none"> • College Algebra • Statistics 
English	<i>English sequence</i>	<i>English sequence</i>	<i>Choose 1:</i> <ul style="list-style-type: none"> • Transitional English • English Composition  	<i>Choose 1:</i> <ul style="list-style-type: none"> • English Composition*  • Oral Communication  • Business Communications
Science	<i>Science sequence</i>	<i>Science sequence</i>	<i>Science sequence</i>	<i>Science sequence</i>
Social Science	<i>Social science sequence</i>	<i>Social science sequence</i>	<i>Choose 1–2:</i> <ul style="list-style-type: none"> • Microeconomics • Macroeconomics  	<i>Choose 1:</i> <ul style="list-style-type: none"> • Microeconomics & Macroeconomics*  • Psychology 

KEY:  AP or dual credit course  Dual credit course  College & Career Pathway Endorsement
 Dual credit course with IAI  Postsecondary course with IAI  Course prepares for industry credential
** If credit was already earned through an early college course, take the next requirement in the sequence or, if none, additional AAS or major courses*

Postsecondary Opportunities



Optional certifications in Microsoft Excel, Quickbooks, Association for Supply Chain Management, Tableau

Selected Occupations, Wages, and Job Growth

Program	Typical Job(s)	Living Wage Potential*	Median Hourly Wage**	IL Growth: Change over 10 years ***	IL Annual Job Openings***	Typical Educational Requirements
Guided Transfer	Human Resources Specialists	Medium	\$30.99	10.2%	3,150	Bachelor's Degree
	Management Analysts	High	\$50.17	11.2%	4,398	
	Market Research Analysts & Specialists	Medium	\$33.75	20.2%	4,579	
	Personal Financial Advisors	High	\$40.12	6.2%	917	
Business	First-Line Supervisors/Managers of Non-Retail Sales	Medium	\$23.03	1.8%	4,741	
	Sales Representatives of Services	Medium	\$30.91	10.7%	6,889	
	Sales Representatives of Wholesale and Manufacturing, Technical and Scientific Products	Medium	\$30.91	5.1%	6,952	
Supply Chain	Production, Planning, Expediting Clerks	Medium	\$26.14	8.5%	1,457	
	Transportation, Storage, Distribution Managers	High	\$49.13	9.9%	767	
	Logisticians	Medium	\$31.88	29.0%	1,303	
Accounting	Billing & Posting Clerks	Low	\$21.83	2.2%	1,672	
	Accountants & Auditors	Medium	\$37.16	10.7%	5,468	

* Living wage potential is based on MIT's Living Calculator (livingwage.mit.edu) for Illinois in 2024. Occupations with median salaries higher than the living wage for 1 adult + 1 child (\$39.63/hour) are considered as having a "high" living wage potential. Occupations with median salaries only higher than the living wage of 1 adult, no children (\$22.86/hour) are considered as having a "medium" living wage potential, and occupations with median salaries below the living wage of 1 adult, no children (less than \$22.86/hour) are considered as having a "low" living wage potential.

** Illinois Department of Employment Security (2022). Wage Information: Occupational Employment and Wage Statistics (Statewide). Retrieved April 2, 2024, from ides.illinois.gov/resources/labor-market-information/oews.html

*** Illinois Department of Employment Security. Employment Projections (Long-Term Occupational Projections 2020-2030). Retrieved April 2, 2024, from ides.illinois.gov/resources/labor-market-information/employment-projections.html